

**Circular No 094/2016**  
**Dated 18 Apr 2016**

To Members of the Malaysian Bar

**Malaysian Bar Legal Market Visit to London (29 and 30 June 2016)**

Following the success of this programme in 2014, the Bar Council is once again collaborating with the Law Society of England and Wales (“LSEW”) to organise a legal market visit to the United Kingdom (“UK”) for Members of the Malaysian Bar on 29 and 30 June 2016 (Wednesday and Thursday).

The visit coincides with the Capital Markets in the European Union Conference (“Conference”) organised by LSEW, which will be held on 28 June 2016 (Tuesday). Members of the Malaysian Bar delegation who wish to attend the Conference can click [here](#) for details on how to register, and the pricing schedule for the Conference.

The visit is specifically designed to provide Malaysian lawyers — particularly commercial law practitioners — networking opportunities for international business development, with representatives of UK companies as well as investors and legal professionals from the UK. This will provide a unique opportunity for delegation members to meet and exchange experiences with the UK participants.

There is no participation fee for the legal market visit. Participants pay their own costs, including for international and local travel, accommodation, and other incidental expenses. Travel bookings should only be made following confirmation of participation.

The sessions with LSEW will include the following:

- (1) Session on doing legal business in England and Wales, and the Qualified Lawyers Transfer Scheme;
- (2) Session with a panel of London-based Malaysian lawyers on first-hand experiences of working in England and Wales;
- (3) Seminar on developing international legal business in these areas:
  - Business or profession;
  - Commercial awareness; and
  - Social media skills; and
- (4) Presentation on key market developments.

Attached is a detailed programme for your reference.

Kindly note that Members of the Bar who have signed up to participate in this legal market visit, are also invited to attend a free Seminar on International Practice, followed by a networking reception. These events are hosted by The Bar Council (of England and Wales), and the details are as follows:

Date: 28 June 2016 (Tuesday)  
Time: 4:00 pm to 5:30 pm  
Venue: Quadrant Chambers, Quadrant House, 10 Fleet Street, London EC4Y 1AU

Participants in the legal market visit are also eligible for partial reimbursement of up to 50% of flight and accommodation costs, under the Malaysia External Trade Development Corporation's ("MATRADE") Services Export Fund ("SEF"). Eligibility is subject to submission of full documentation and MATRADE's review.

Please contact Kenneth Ang, Bar Council Special Projects and International Liaison Director, by email at [kenneth@malaysianbar.org.my](mailto:kenneth@malaysianbar.org.my), for:

- (1) information on participation in the legal market visit, including the submission of the completed application form (attached) by **20 June 2016 (Monday)**;
- (2) details regarding the SEF grant and how to apply for it; and
- (3) any other enquiries.

Thank you.

**Karen Cheah Yee Lynn**  
**Secretary**  
**Malaysian Bar**

**Programme**  
**Malaysian Delegation Visit to London (29 & 30 June)**

**Wednesday 29 June**

- 9.30 - 10.00 Welcome
- 10.00 - 11.00 Session on doing legal business in England & Wales and the Qualified Lawyers Transfer Scheme
- 11.00 - 12.00 Panel with London based Malaysian lawyers on first-hand experiences of working in England & Wales
- 12.30 - 14.30 Firm lunch & presentation on Client Expectations
- 15.00 - 17.00 Tour of the Rolls Building: Arbitration in London
- 18.00 - 21.00 Networking reception

**Thursday 30 June**

- 9.30 - 12.00 Seminar on Developing International Legal Business
- Business or Profession
  - Commercial Awareness
  - Social Media Skills
- 12.30 - 14.30 Firm lunch & presentation on Key Market Developments
- 15.00 - 17.00 Tour of Legal London (including visit to the Courts)



## Legal market visit to London

29 and 30 June 2016

Firm information			
Firm name			
Address			
Telephone (including country code)			
Website			
Number of Lawyers			
Other Branches/Offices			
Delegate information			
	Name	Position in firm	Email
Delegate 1			
Delegate 2			
Delegate 3			



### **FIRM PROFILE AND LOGO (MIN 200 - MAX 300 WORDS)**

### **DELEGATE PROFILES, PHOTOGRAPHS AND FIRM LOGO(MIN 100 - MAX 250 WORDS)**

### **Objectives**

What do you hope to achieve from the visit? (e.g. relationship building with UK firms, key contacts within a specific sector etc.)



**What are the areas of practice you are targeting?**

**Who are the types of client you are targeting?**

**What type of firms/contacts are you interested in meeting?** (Please name any specific firms you would like to target - this information will not be included in the brochure but will help us to ensure we are targeting relevant firms)



**Summary of past experiences with cross-border legal work and cooperation with firms in other jurisdictions** (Are you already doing cross-border legal work? Are you part of any existing firm networks? Do you have relations with firms in different parts of the world?)

### Costs

There is no cost to participate in the legal market visit to Malaysia. Firms will be responsible for the cost of flights, hotel accommodation and subsistence and other costs during your visit.

<b>Name</b>	
<b>Signature</b>	
<b>Date</b>	